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SPONSOR INFORMATION



365WINETRADE

Tony Castellano

Director of Sales

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365WineTrade by Western Computer is the all-in-one cloud ERP solution that provides a state-of-the-art solution that fits wine and spirits distributor's specific needs such as regulatory compliance and reporting, automated tax calculations, flexible customer pricing and discounts, sales order management, container import tracking, advanced inventory management, and more.

MORE INFORMATION AT: westerncomputer.com/365winetrade/about/



DIMENSIONAL INSIGHT

Nancy Berkowitz

Industry VP

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Dimensional Insight's Diver Platform provides integration, KPIs, and analytics to the beverage alcohol market. The technology is trusted by leaders in the industry – including 8 of the top 10 distributors – to help them get the right information to the right person at the right time—and on the right device. In the constantly changing beverage alcohol market, you need to be able to access your data when and where you need it to make more impactful decisions. Dimensional Insight has the right technology and a wealth of industry experience to help get you the results you need. Founded in 1989, Dimensional Insight has thousands of customer organizations worldwide.

MORE INFORMATION AT: dimins.com



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EFFICIENCY ENTERPRISES
Efficiency Keeps You Moving.

EFFICIENCY ENTERPRISES

Jack Berkeridge

President

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Efficiency Enterprises is the only nationwide company that offers all of the following:

- Fleet Management Services
- Truck Wraps
- Full Service
- Finance Leasing for both Trucks and Material Handling equipment
- Over the road Maintenance Options

We are your one stop shop for your fleet and facility.

MORE INFORMATION AT: efficiencytruckleasing.com



andavi
SOLUTIONS



GREATVINES

Tom Baril

Sales VP

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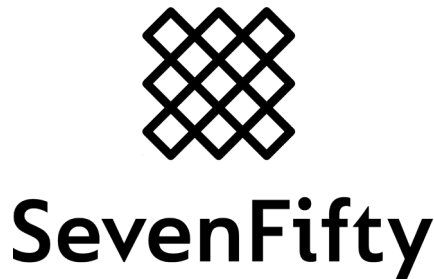
Andavi Solutions offers GREATVINES — an enterprise-level sales execution analytics and best-in-class mobile field sales tools that help transform transactional data into actionable intelligence and strategies for more efficient, effective beverage sales and trade marketing.

MORE INFORMATION AT: greatvines.com



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SEVENFIFTY

Gianfranco Verga

President & Co-Founder

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Leading the digital transformation of the drinks business.

SevenFifty brings innovative technology and data insights to the beverage alcohol industry with next-generation solutions that power the three-tier supply chain. The company's people-first approach to technology enables producers, distributors, importers, and buyers with the tools they need to connect with each other online—and do business in a modern world.

Our people-first approach to technology has facilitated expansion beyond the revolutionary SevenFifty Marketplace platform we launched in 2011—now the nation's leading online wholesale marketplace—with a suite of industry-specific software and services that span nearly every area of the business. These include marketing tools for alcohol brands, e-commerce platforms for retailers, business intelligence and white-label data solutions for distributors, and trade publications that showcase the people and ideas moving the industry forward. Founded by industry professionals, SevenFifty now operates in 46 U.S. markets.

MORE INFORMATION AT: go.sevenfifty.com



TITO'S HANDMADE VODKA

Peter Angus

Executive Vice President of Sales

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Tito's Handmade Vodka was founded by sixth-generation Texan, Bert "Tito" Beveridge. In the mid-nineties, inspired and driven to do something he loved, Tito obtained the first legal permit to distill in the state of Texas. On a plot of land in rural Austin, he built a one-room shack, rigged a pot still with spare parts, and created Tito's Handmade Vodka. Tito's corn-based vodka is certified gluten-free. Tito's Handmade Vodka is distilled and bottled by Fifth Generation, Inc. in Austin, Texas, and is available in Liter, 1.75L, 750ml, 375ml, 200ml, and 50ml sizes.

MORE INFORMATION AT: titosvodka.com



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VIP

Heather Burnett

Director of Distributor Sales

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VIP (Vermont Information Processing) is the leading solutions provider for brewers, distributors, wineries, soda bottlers, and others in the beverage industry. From helping distributors improve their warehouse, delivery, and sales operations, to empowering suppliers to know where their products are and how they're selling, VIP has the technology and expertise to help your business thrive.

MORE INFORMATION AT: public.vtinfo.com